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January 26, 2010

**VIA ELECTRONIC DELIVERY**

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> Street, S.W.  
Washington, D.C. 20554

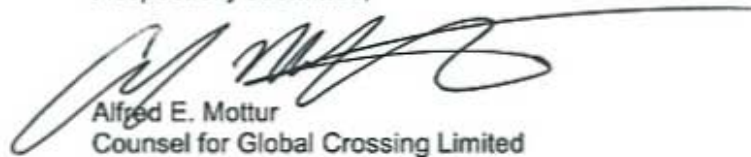
Re: Ex Parte Notice  
GN Docket Nos.: 09-47, 09-51, 09-137

Dear Ms. Dortch:

On January 26, 2010, the undersigned Counsel for Global Crossing Limited, Chris Ornelas, Of Counsel, Brownstein Hyatt Farber Schreck and Paul Kouroupas, Vice President, Regulatory Affairs, Global Crossing Limited, met with Priya Aiyar, Legal Advisor to FCC Chairman Julius Genachowski to discuss broadband, universal service and intercarrier compensation issues under consideration in the above-cited proceedings. In addition, Ms. Aiyar was presented with the attached presentation.

Any question about this matter should be directed to the undersigned.

Respectfully submitted,



Alfred E. Mottur  
Counsel for Global Crossing Limited

Attachment

cc: Priya Aiyar  
Paul Kouroupas, Esq.



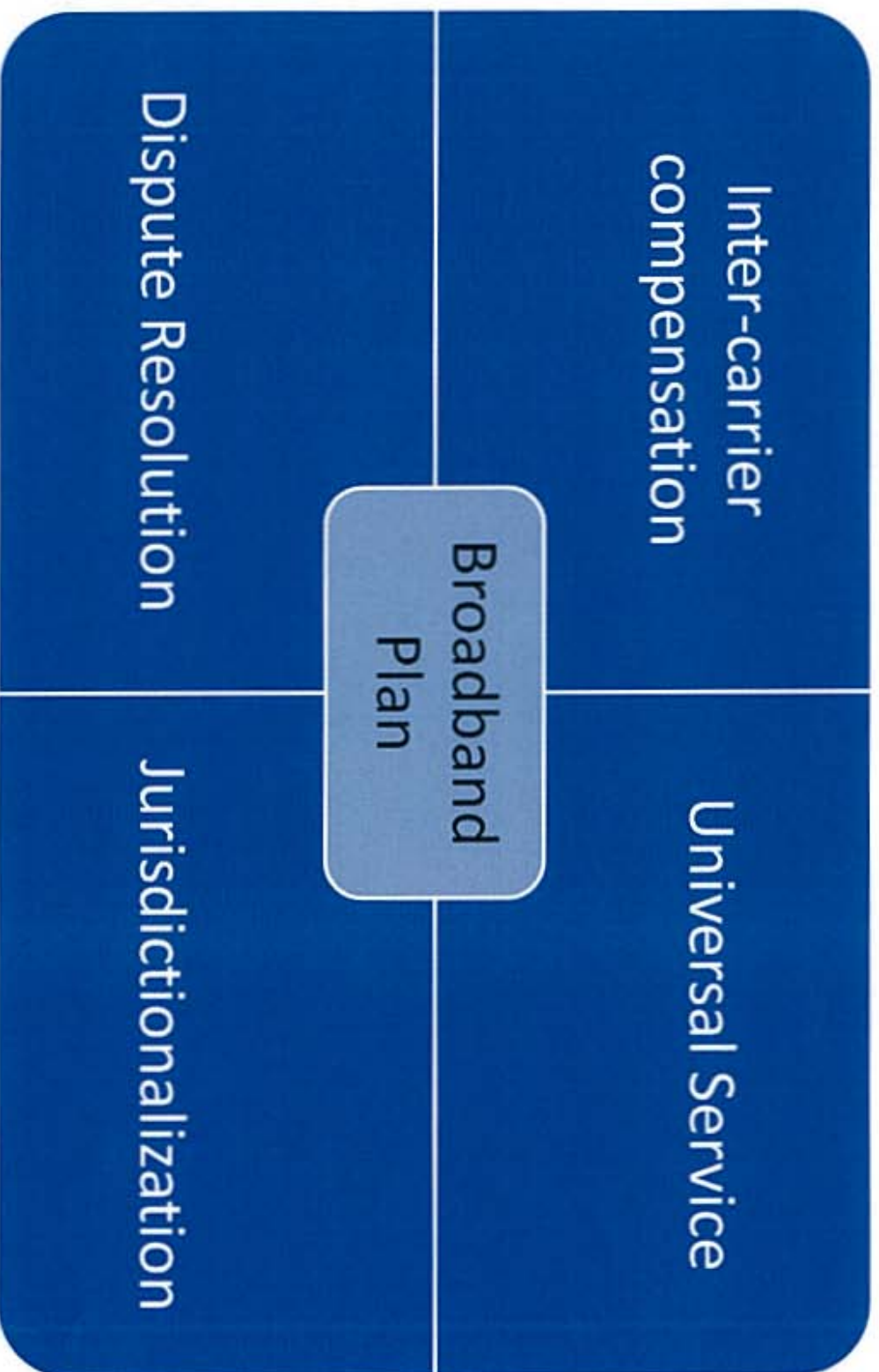


# Overview

- There is a global effort to establish the appropriate regulatory framework for broadband
  - Countries that get it right will see increased investment
  - Countries that get it wrong jeopardize future economic growth
  
- The United States is unique in the world in several critical respects
  - The only country that jurisdictionalizes traffic
  - The only country without a unified inter-carrier compensation regime
  - The highest universal service tax
  - One of a very few countries that maintains state and federal regulation of telecommunications services
  - One of the only countries to have moved away from unbundling and cost-based pricing



# Challenges





# Global Survey of Current Regulation

## Europe

- Unified inter-carrier compensation
- Nominal, if any, universal service tax
- Elimination of subsidies
- Aggressive price regulation of bottleneck services
- Efficient dispute resolution process
- Developing unbundling regime
- Single, independent regulator (w/EU backstop)

## Asia

- Unified inter-carrier compensation
- Nominal, if any, universal service tax
- Elimination of subsidies
- Aggressive price regulation of bottleneck services
- Efficient decision-making process
- Developing unbundling regime
- Single, independent regulator

## Latin America

- Unified inter-carrier compensation
- Nominal, if any, universal service tax
- Price regulation of bottleneck services
- Improving decision-making and dispute resolution process
- Single regulator



# Global Survey of Broadband Initiatives

## Europe

- Ladder of investment/unbundling
- Uniformity of rules
- Clarity of rules
- Elimination of subsidies
- Aggressive enforcement
- Examining NGN issues
- National goals

## Asia

- Clear interconnection rules
- Regulation of dominant providers
- Elimination of subsidies
- Examining NGN issues
- National goals

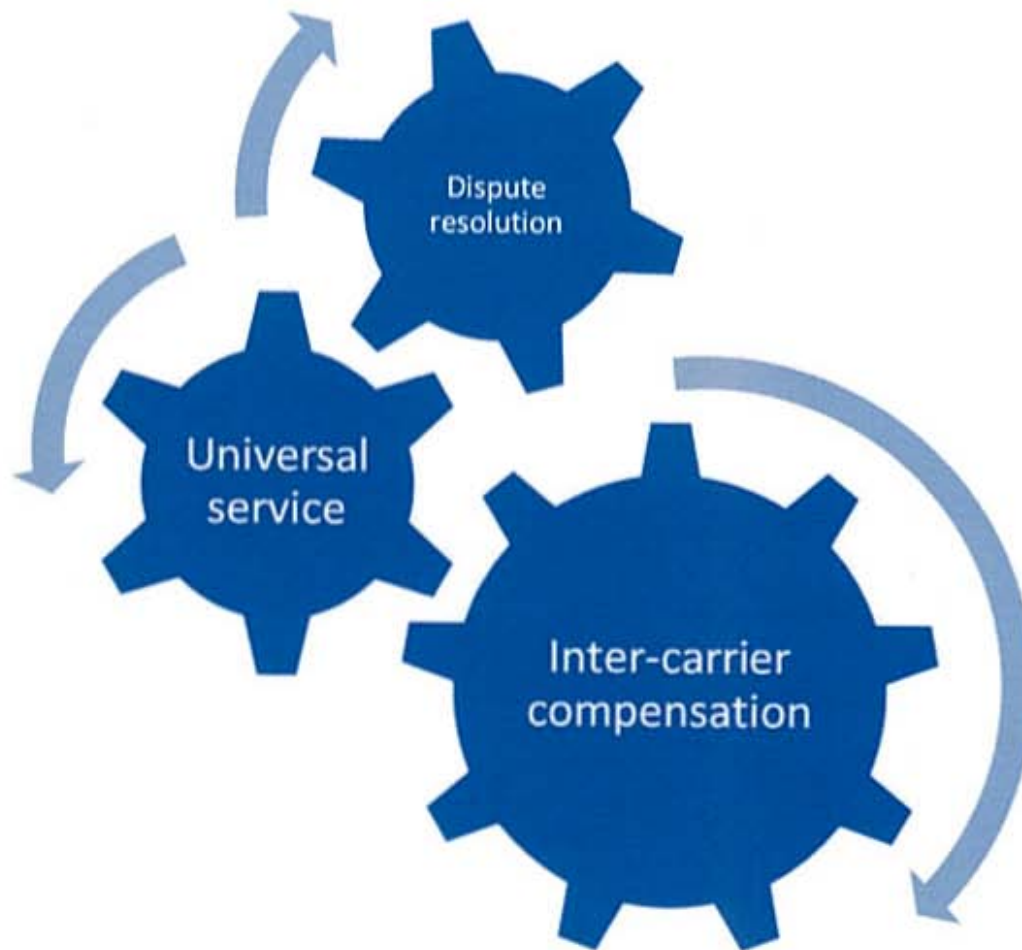
## Latin America

- Delay incumbent's triple-play entry to allow market to mature and to improve incumbent's behavior in the telephony market
- Simplifying licensing regime and establishing "converged" licenses
- Making subsidies explicit



# United States

The gears of U.S. progress have ground to a halt because of inaction on fundamental reform issues. The industry today is mired in endless litigation revolving around the proper jurisdictionalization of traffic and the impact on inter-carrier compensation and universal service.





# Impact of Current Regime on Broadband

## Inter-carrier Compensation

- Artificially inflates the value of circuit-switched technology and delays investment in broadband and IP technology
- Eliminates the economic incentive for carriers to establish more efficient traffic exchange arrangements (e.g., peering)
- TDM for hand-off adds additional costs
- Reform allows operators to invest in the most functional and efficient technology rather than the most subsidy-laden technology

## Universal Service

- Subsidies increases consumer costs (currently by 12%)
- Diverts resources from more productive investments
- Supports 20<sup>th</sup> century technologies, services, and companies
- Inhibits investment that may reduce the cost of rural service
- Consumes inordinate amount of resources to administer
- Allows too many “free riders”
- Subsidizes a few competitors

## Dispute Resolution

- Lengthy dispute resolution delays market entry
- Creates uncertainty in the market
- Increases costs
- Diminishes FCC’s authority when disputes are resolved by states and courts



# What the FCC Can Do

The FCC needs to issue simple, final, sustainable, and enforceable decisions in the open dockets before it

## Inter-carrier Compensation Reform

- Establish a unified rate structure
- Eliminate per-minute pricing
- Emulate the Internet peering and transit model
- Rapid transition
- The FCC's authority to act has been well defined and documented in Docket 01-92 and arguably is enhanced with broadband because jurisdictionalization becomes increasingly arbitrary in a broadband world

## Universal Service

- Contribution base must be expanded
- Jurisdictionalization of revenue must end
- Contribution methodology must be simplified

## Special Access

- Special access facilities are essential inputs into virtually every retail service
- Subsidies inherent in special access pricing have the same effect as subsidies inherent in inter-carrier compensation
- Providing carriers the right to baseball-style, final offer arbitration is a market-oriented, narrowly tailored method of addressing the competing claims about the special access market that will also allow the FCC to continue to deregulate special access

## IP-Enabled Services

- To date the FCC has only addressed the public service obligations of IP-Enabled service providers
- The FCC needs to address the rights of IP-Enabled service providers
- The FCC needs to establish a unified regulatory regime for IP services
- The FCC's jurisdiction should end at the network
- The "cure" of net neutrality is worse than the alleged "disease"



# What Congress Can Do

## Clarify the FCC's authority to act

- Settle disputes over the extent of its jurisdiction
- Clarify role of states
- Clarify its forbearance authority and enhance the tools available to the FCC to deregulate the market

## Reform universal service

- Contributions to come from a tax on "devices" connected to the network
  - Simple to administer, predictable and sustainable
- Accounts for all uses and users of the network
- Market is estimated at over \$300 billion in U.S when network equipment is included

## Re-establish anti-trust principles in telecom

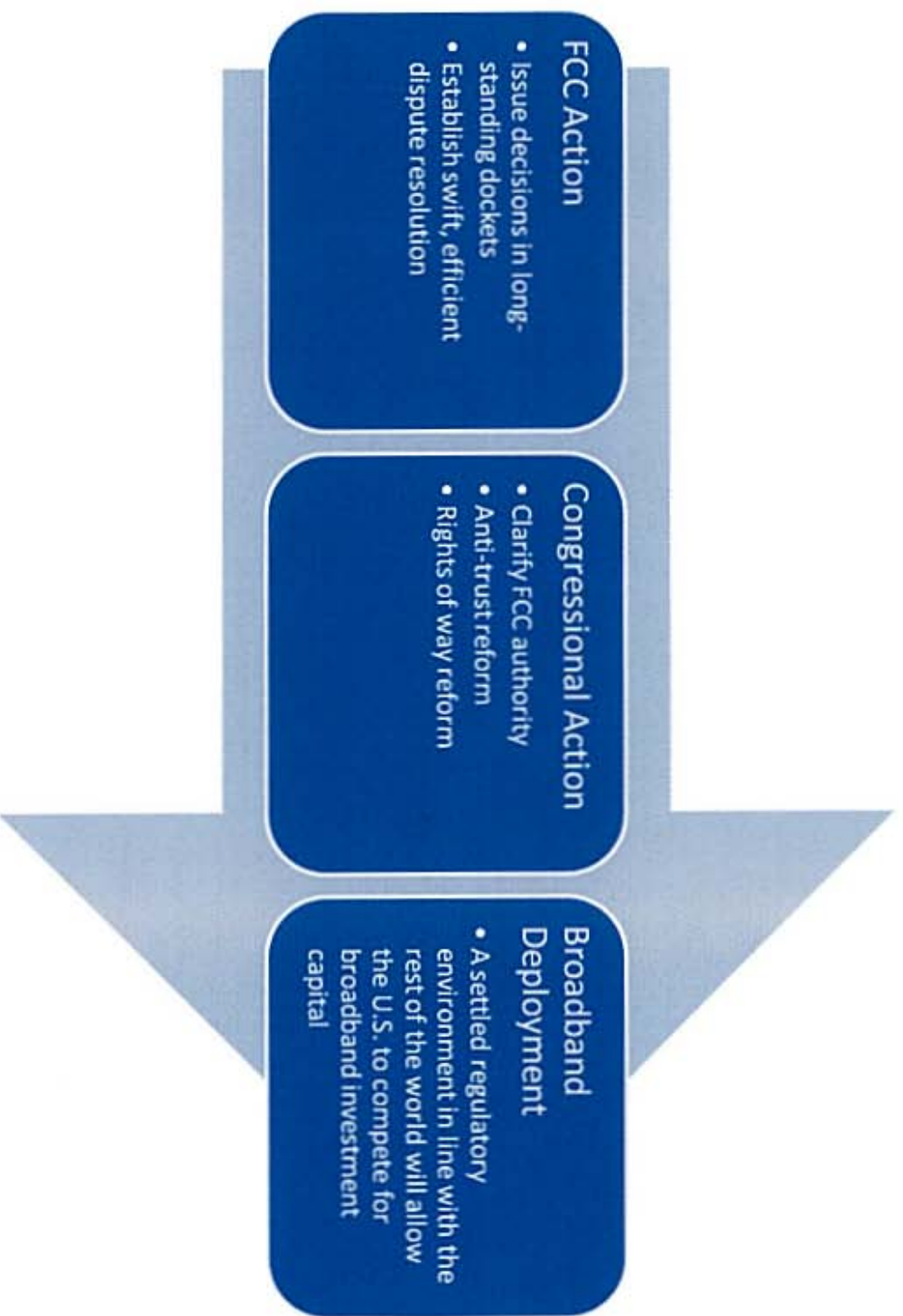
- Create new standards in light of *Trinko* and *Linkline*
- Create appropriate remedies (e.g., functional separation, line of business restrictions, etc.)

## Reform rights of way

- Building access
- Sec. 253 re-write



# The Broadband Report



# THANK YOU

Paul Kouroupas

V.P. Regulatory Affairs

Global Crossing

973-937-024

[Paul.kouroupas@globalcrossing.com](mailto:Paul.kouroupas@globalcrossing.com)